

# Dina I. Gouda

**DM Unlimited Accredited**

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## Summary

Experienced **architect** and **interior designer** with a proven track record of conceptualizing and delivering aesthetically pleasing, functional spaces. Possessing a strong foundation in architectural design principles and a keen eye for detail, adept at managing projects from inception through to completion. Skilled in collaborating with clients to translate their visions into reality while adhering to budgetary and timeline constraints. Known for innovative solutions that enhance spatial dynamics and user experience. Seeking to contribute expertise and creativity to a dynamic architectural or design firm.

I have worked for several respected architecture & interior design firms in various projects across Egypt, KSA, Kuwait, UAE Interiors & Exterior high end Residential, Hospitality & Commercial projects.

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## Key Competencies & Skills

- Project Co-coordinator || Team Leadership || Design & Concept Development || Budget Management
- AutoCAD || 3D max || V-ray || Adobe Photoshop || Microsoft Office || Sketch-up

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## Professional Experience

**Archpix Engineering Consultants**

**Mar 2023- Present**

**Interior Design Manager**

Location: **Dubai, UAE**

Leading the entire design process from concept to execution, supervising junior designers, collaborating with clients another teams, managing project budgets and timelines, and ensuring design quality and code compliance.

### Role Responsibilities

- **Develop innovative** and functional interior design concepts for residential and commercial projects.
- **Act as the primary point** of contact for clients, presenting design ideas, addressing feedback, and ensuring client satisfaction throughout the project life cycle
- **Conduct in-depth research** on current design trends, furniture, materials, & finishes relevant to the luxury residential market
- **Material and FF&E Selection** and specify colors, materials, finishes, furniture, fixtures, and equipment (FF&E) to align with design goals and budget.

- **Create and present** design proposals and mood boards to clients, incorporating their feedback into the final design plan.
- **Lead and manage a team** of designers, assigning tasks, providing guidance, and ensuring high-quality work.
- **Manage the procurement process** for materials, furnishings, and decor, including selection, budgeting, ordering, and overseeing delivery and installation.
- **Coordinate with** architects, contractors, and suppliers to ensure all elements of the design project align with the overall vision and are executed properly.
- **Site inspection** and factories' visits for monitoring progress, quality assurance and make sure the project flows seamless.
- **Ensure compliance** with local building codes, regulations, and safety standards.

### Projects

Worked on a lot of a Luxury **residential** villas, UAE  
With an example of:

- Mr.AbdullahAl Minahi villa in Nad Al shiba, Dubai – Area= 1600 m2  
"Collaborated with **Engineering Office**" 
- Mr.Abdullah office in Dubai – Area= 250 m2
- Mr.Sultan palace connected with 4 villas with in Abu Dhabi – Area= 2500 m2

**AlZubaidi Modern Decorative Systems L.L.C**  
**Senior Interior designer / Cum Sales**  
Location: **Dubai, UAE**

**Nov 2020- Jan 2023**

### Operations role

- . Greeting customers, the moment they enter the store and making them feel welcome.
- . Be approachable and good listener for customers' needs.
- . Preparing sales' quotations & closing deals with a high level of professionalism for the customers.
- . Follow up with the clients & keep them up to date with the latest promotions & products.
- . Meeting sales target / KPIs in line with business objectives.
- . Giving feedbacks to the manager for all customers' needs and monthly report for the showroom traffic and queries.
- . Ensure the look and feel of the showroom is maintained.

### **Design role**

- . Brief & advice prospective clients on our products, by discussing on the best ways to furnish their spaces & how to select the materials and fabrics that meet their preferences.
- . Doing site visits for discussing the status and condition of the spaces, what we need to demolish completely or just renovating it.
- . Discussing with customer their needs and considering the space how will be used, then translate all that to final furniture plans using CAD program.
- . Preparing design proposals/Mood boards for client's approvals.
- . Advising clients about the suitability of different materials for their products.
- . Monitoring project progress and creating project status reports for project managers and stakeholders.
- . Coordinate information between other parties including Client, Suppliers and Contractors to determine and monitor the availability of materials.
- . Making BOQ's using detailed drawings from the contractors.
- . Interfacing effectively with Internal: Execution - Commercial - Purchase – QS & With External: Clients - Suppliers - Contractors – Consultants.

### **Projects**

Locals' Residential villas in Dubai, Abu Dhabi, Al  
Fujairah. Royal Family Palaces  
Fairmont Hotel renovation Abu Dhabi

### **AlYasmin Interior Decoration L.L.C**

**2018 - 2020**

#### **Interior designer**

Location: **Dubai, UAE**

### **Duties**

- . Worked in Luxurious High End residential villas projects.
- . Successfully delivered projects through; from design development stage (from mood boards) to construction documents & completion.
- . Involved in selection of materials, fabrics, furniture & lightings.
- . Participated in the B.O.Q documents & cost estimation according clients' budget.

### **Projects**

Locals' Residential villas in Dubai, Abu Dhabi.

**MAC Consultant House 'Kuwait back office'****2012 - 2016****Senior Architect**Location: **Cairo, EGY****Duties**

- . Worked in different Hospitality projects ( Meshary Mall, Flamengo commercial complex, Salmya Mall & Hotel ) & Mosques.
- . Started from the design concept & development stage, till we successfully delivered Tender & Construction documents.
- . Prepared the working construction drawings & coordinated between different disciplines (Architectural, Structural, MEP) to ensure that all the deliverables are correct.
- . Worked in interior design of Restaurants & Ballrooms.
- . Put the concept design sketches, worked on developing it till finalized with working drawings.
- . Worked in Military complex project at KSA.
- . Participated at the design development stage within a team, till we successfully delivered Tender & Construction documents.
- . Co-ordinated between different disciplines (Architectural, Structural, MEP) to ensure that all the deliverables are correct.

**Projects**

Group of Hospitality projects "Commercial Malls, Hotel, Restaurants' complex

" Military complex

**MZECH Consultant House****2009 - 2011****Junior Architect**Location: **Cairo, EGY****Duties**

- . Worked in Luxurious High end residential compound projects (Al Olaya Compound), & Educational University (Umm AlQura) in KSA.
- . Co-ordinated & checking between different disciplines (Architectural, structural, MEP) to ensure that all drawings and deliverables are corresponding correctly.
- . Prepared the working construction drawings & co-ordinated between different disciplines (Architectural, Structural, MEP) to ensure that all the deliverables are correct.
- . Involved in the final stages of Working & Shop drawings.

**Projects**

Residential Compound 'Al Olaya'

Umm Al Qura University

Hotel in Hurghada

# Professional Development Programs

- Organized the Annual Architectural Exhibition of the Architecture Department | 2005 | Ain Shams University Faculty of Engineering.
- Engaged in El NAHDA group activities at Ain Shams University Faculty of Engineering Architecture Department | 2005 and 2006.
- Organized activities for the TEMPUS project between Egypt/Deutschland at the Urban Planning & Design Dept., Faculty of Engineering | Ain Shams University | 2007.
- Participated in lectures of the TEMPUS project conducted by the Professor of Urban Planning & Design Department of Stuttgart University | 2007.

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## Education

### **Bachelor's Degree | Faculty of Engineering, Ain Shams University**

- Major: **Architecture**
- GPA: **Good**
- Graduation project: **Very good**
- Year of Graduation: **2009**

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## Language

- **Arabic:** Mother Tongue
- **English:** Fluent - Professional