

# IMAN AL ALI

## SENIOR CONSULTANT AT MCKINSEY & CO

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### EDUCATION

- **MSc Development Management with specialization in Economic Policy, London School of Economics, 2021-2022, Merit**
- **Graduate Degree in UK Law (GDL), BPP University, 2020-2021, Merit**
- **Bachelor of Arts in Economics, American University of Sharjah, 2016-2020, Magna Cum Laude 3.72 GPA**
- **Bachelor of Arts in International Relations, American University of Sharjah, 2016-2020, Magna Cum Laude 3.72 GPA**

### RELEVANT PROFESSIONAL EXPERIENCE

#### **Junior Engagement Manager/Senior consultant, McKinsey & Company** **2022 - Present**

- Led a transformation program for a National Statistics Agency in GCC to develop 10+ flagship statistics products in line with global best practice e.g., design and launch of annual surveys
- Led a cost optimization program for one of the largest materials players in the UAE identifying and implementing ~150 Mn AED in savings across procurement, supply chain and SG&A
- Developed a go-to-market strategy and business case for a 2 USD bn+ energy player in Singapore to enter the district cooling market in UAE and KSA
- Led a ~1 year comprehensive PMO program with 1000+ activities across departments to track their progress, timelines and interventions for one of the largest infra project in the GCC (5 Bn USD + investment)
- Designed the operating model for a top 5 revenue generating UAE players to build a 1 Bn USD global logistics business from scratch
- Advised several GCC governments on national strategies and vision programs for 2030 overall and across critical sectors (e.g., healthcare, tourism, automotive, economic development)
- Developed several LOPs (proposals) for a wider range for RFQs across GCC and sectors

#### **Selected projects above - long list can be provided at request**

#### **Research consultant, LSE Middle East Center** **2019-2022**

- Served on several economic research projects focused on economic development in the GCC (e.g., empirical evaluation on impact of non primary exports on economic growth in the UAE, Kuwait and wider GCC)

#### **Research consultant, UAE Federal Youth Authority (FYA)** **2019**

- Contributed to a project to empower and enhance UAE nationals internship opportunities in the private sector

#### **Research consultant, UAE Ministry of Health** **2019**

- Served as an independent researcher consultant on a large scale socio-economic healthcare project requiring survey development, interviews etc.

### ADDITIONAL INFORMATION

- **Languages:** English, Arabic
- **Awards/Activities:** Exceeding expectations in critical thinking and problem solving, outstanding contributions to ProBono